



## **Apogee Enterprises' Glass Service Business Segment Names New Controller of Glass Services**

March 13, 2000

**Apogee Enterprises, Inc., announced today that Steve Schmidt has been named controller of Glass Services.**

MINNEAPOLIS--(BUSINESS WIRE)--March 13, 2000--Glass Services, a business segment of Apogee Enterprises, Inc., announced today that Steve Schmidt has been named controller of Glass Services, effective immediately.

A 20-year veteran in finance and operations, Schmidt most recently was the vice president of finance for Eliance Corporation, an e-commerce start-up. Prior to that, he was controller for Ceridian Employer Services, a \$600 million division of Ceridian Corporation of Bloomington, Minn. Schmidt also served in several executive positions at Travelers Express, his last assignment being vice president of dispenser services.

Schmidt will lead the implementation of activity-based costing, a state-of-the-art cost management methodology that will provide Harmon with the financial and activities data necessary to prioritize business opportunities and perform most efficiently.

"As we look to the future of the company, it is clear that we need to continue to do what we do smarter and better," said Joe Deckman, executive vice president, Glass Services, Apogee Enterprises. "With Steve's expertise in activity-based costing, we will be able to improve customer value and productivity."

Apogee Enterprises, Inc. is a world leader in technologies involving the design and development of value-added glass products, services and systems. Organized in two business segments, the Glass Technologies businesses are leaders primarily in architectural glass and high-end coatings for the electronics markets, while the Glass Services businesses are leaders in replacement auto glass and building glass services. Headquartered in Minneapolis, the company's stock is traded on the Nasdaq Stock Market under the symbol APOG.